

**Enrollment Broker Services  
Attachment G - Cost Proposal  
*Update***

**RFP 21-2059**  
**(Responses Due on August 21, 2020)**

State of Indiana  
July 6, 2020  
*Updated July 31, 2020*

# State of Indiana, Enrollment Broker Services RFP 21-2059

## Attachment G - Enrollment Broker Services Cost Proposal

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State of Indiana, Enrollment Broker Services RFP 21-2059  
Attachment G - Enrollment Broker Services Cost Proposal  
Instructions

**INSTRUCTIONS**

Please provide your cost proposal by populating the Cost Proposal template (Attachment E). Note that throughout the template, you are only to fill in cells shaded in yellow. Do not fill in cells shaded grey, blue, or white. Blue cells will populate automatically.

**COST PROPOSAL SUMMARY TAB**

Other than entering your firm's name at the top of the page, there is no response necessary on this worksheet. The blue cells will populate automatically based on information entered on other worksheets.

**REQUIRED STAFF TAB**

Please provide qualification and pricing information for the four staff positions required in the Scope of Work: Project Manager, Operations Supervisor, Information Systems Coordinator, and Quality and Training Coordinator under the section labeled, "Required Staff HOURLY Pricing." Please provide a position description, minimum work experience required, and any degree or special certification needed for the position. Next, provide the HOURLY Wage Rate Per Position for each position. This is NOT the bill rate for the position; it is the employee's hourly pay, assuming regular 40-hour work weeks and 2080 total hours worked per year. Do NOT include the cost of benefits or other indirect expenses. Next, please provide the associated Administrative Overhead (%), as a percentage of the HOURLY Wage Rate Per Position. The HOURLY Wage Rate Per Position and Administrative Overhead (%) are combined into a Total HOURLY Cost Per Position which will populate automatically. Note, the Total HOURLY Cost Per Position will feed through to all relevant tasks where a Position specification is required.

**OTHER STAFF TAB**

Under the section labeled, "Other Staff HOURLY Pricing," please provide the Positions by title of all other staff BESIDES required staff included in your staffing plan. Please provide a position description, minimum work experience required, and any degree or special certification needed for the position. Next, provide the HOURLY Wage Rate Per Position for each position. This is NOT the bill rate for the position; it is the employee's hourly pay, assuming regular 40-hour work weeks and 2080 total hours worked per year. Do NOT include the cost of benefits or other indirect expenses. Next, please provide the associated Administrative Overhead (%), as a percentage of the HOURLY Wage Rate Per Position. The HOURLY Wage Rate Per Position and Administrative Overhead (%) are combined into a Total HOURLY Cost Per Position which will populate automatically. Note, the Total HOURLY Cost Per Position will feed through to all relevant tasks where a Position specification is required.

**HELPLINE SERVICES TAB**

Under the section labeled, "Helpline Services Assumptions" please provide your Fixed Annual Price Increase percentage - this drives pricing changes for subsequent contract years. Under the section labeled "Helpline Services Annual Contract Costs" there is no response necessary. The cells in this table will populate automatically based off of the "Helpline Services Assumptions" and the "Proposed Year 1 Pricing". Under the section labeled "Helpline Services Monthly Cost Per Call," please provide the Proposed Year 1 Pricing per each call in each call volume band. Your pricing must go to the cent level. Note that Years 2 - 6 will populate automatically based on the Proposed Year 1 Pricing. Under the section labeled "Helpline Position FTE Volume" please provide the position and number of FTEs that will be needed at call volumes of twenty thousand, thirty-five thousand, and fifty thousand. You may select from a drop-down menu pre-populated with staff from the "Required Staff" and "Other Staff" tabs.

**LIVE CHAT SERVICES TAB**

Under the section labeled, "Live Chat Services Assumptions" please provide your Fixed Annual Price Increase percentage - this drives pricing changes for subsequent contract years. Under the section labeled, "Live Chat Services Costs" please provide your one-time implementation fee for each of the three Indiana Health Plans. Please note that the "Total Proposed Year 1 Pricing" will only take into account HIP's live chat implementation fee as it is the only plan that currently has an active live chat. Next, please provide the Proposed Year 1 Pricing for the chat price per chat in each live chat volume band. Your pricing must go to the cent level. Note that Years 2-6 will populate automatically based on the Proposed Year 1 Pricing.

**PRINTING TAB**

Under the section labeled, "Printed Material Assumptions" please provide your Fixed Annual Price Increase percentage - this drives pricing changes for subsequent contract years. Under the section labeled, "Printing Annual Contract Costs" there is no response necessary. The cells in this table will populate automatically based off of the "Printed Material Assumptions" and the "Proposed Year 1 Pricing". Under the section labeled "Expected Monthly Volumes for Printed Material" there is no response necessary. The information contained in this section is based on the State's expected volumes for various printed materials. Under the section labeled "Printed Material Proposed Price Per Unit By Monthly Volume Band Detail," please provide the Proposed Year 1 Pricing for each monthly volume band of specified printed material. Your pricing must go to the tenth of a cent level. Postage will be billed separately at cost. All other printing and mailing costs must be inclusive in the pricing provided below. Note that Years 2 - 6 will populate automatically based on the Proposed Year 1 Pricing.

**INFORMATION SYSTEMS TAB**

Under the section labeled, "Information Systems Assumptions" please provide your Fixed Annual Systems Operations Price Increase percentage and Fixed Annual Staffing Price Increase percentage - these drive pricing changes for subsequent contract years. Under the section labeled "Information Systems Annual Contract Costs" there is no response necessary. The cells in this table will populate automatically based on the total cost for operations and staffing. Under the "Information Systems Staffing Detail" section, please provide the Expected Number of Hours required MONTHLY to Complete Task for each staff member required for information systems. The Information Systems Coordinator position is already pre-populated, but if you choose to include positions other than Information Systems Coordinator, you may select from a drop-down menu pre-populated with staff from the "Required Staff" and "Other Staff" tabs. The Hourly Rate and Total Price for Year 1 by position will calculate automatically and roll up into the Proposed Staffing Cost in Year 1. Note that Years 2 - 6 will populate automatically based on the Proposed Staffing Cost in Year 1. Under the "Information Systems Operations Detail" section, please list each individual element of hardware, software, and ancillary costs, including their corresponding details. The total price x quantity for Year 1 will calculate automatically and roll up into the Proposed Operations Cost in Year 1. Note that Years 2 - 6 will populate automatically based on the Proposed Monthly Operations Cost in Year 1.

**OTHER TASKS TAB**

Under the section labeled, "Other Tasks Assumptions" please provide your Fixed Annual Price Increase percentage - this drives pricing changes for subsequent contract years. Under the section labeled "Other Tasks Staffing Detail," please detail the positions involved in performing any other tasks related to executing the Scope of Work and also provide Expected Number of Hours required MONTHLY to Complete Task for each position. Three positions from the "Required Staff" tab are already pre-populated, but are not required entries. You may choose to include other positions from a drop-down menu pre-populated from the "Required Staff" and "Other Staff" tabs. If you select additional positions from the drop-down menu, make sure to include information regarding the function under the "Task(s)" column. The Hourly Rate and Total Price for Year 1 by position will calculate automatically and roll up into the Proposed Staffing Cost in Year 1. Note that Years 2 - 6 will populate automatically based on the Proposed Staffing Cost in Year 1.

State of Indiana, Enrollment Broker Services RFP 21-2059  
Attachment G - Enrollment Broker Services Cost Proposal  
Cost Proposal Summary

Respondent Name:

Maximus Health Services

Please Complete Yellow Shaded Regions

Instructions:  
Other than entering your firm's name at the top of the page, there is no response necessary on this worksheet. The blue cells will populate automatically based on information entered on other worksheets.

Total 4-Year Bid Amount

\$

Cost Proposal Summary\*

Task Description	Total Proposed Year 1 Cost	Year 2 Cost	Year 3 Cost	Year 4 Cost	Year 5 Cost (Optional Extension)	Year 6 Cost (Optional Extension)
Baseline Amount						
Helpline Services						
Live Chat Services						
Printing						
Information Systems						
Other Tasks						
Total						

**Instructions:**

Please provide qualification and pricing information for the four staff positions required in the Scope of Work: Project Manager, Operations Supervisor, Information Systems Coordinator, and Quality and Training Coordinator under the section labeled, "Required Staff HOURLY Pricing." Please provide a position description, minimum work experience required, and any degree or special certification needed for the position. Next, provide the HOURLY Wage Rate Per Position for each position. This is NOT the bill rate for the position; it is the employee's hourly pay, assuming regular 40-hour work weeks and 2080 total hours worked per year. Do NOT include the cost of benefits or other indirect expenses. Next, please provide the associated Administrative Overhead (%), as a percentage of the HOURLY Wage Rate Per Position. The HOURLY Wage Rate Per Position and Administrative Overhead (%) are combined into a Total HOURLY Cost Per Position which will populate automatically. Note, the Total HOURLY Cost Per Position will feed through to all relevant tasks where a Position specification is required.

**Required Staff HOURLY Pricing**

Position	SOW Reference	Position Description	Minimum Work Experience Required	Degree(s) Required	Certifications Required	Year 1 Cost		
						HOURLY Wage Rate Per Position	Administrative Overhead (%)	Total HOURLY Cost Per Position
Example - Operations Supervisor	4.1.1	Responsible for directing the activities of the Contract's member services, Helpline performance, member education, member materials development, etc..	5 Years of Experience in Operations Management	4-Year Bachelor's Degree	None	\$ _____	_____	_____
Project Manager	4.11	Acts as the primary liaison with the State (or its designees) to facilitate communications between FSSA, the State's contractors and Maximus executive leadership and staff. Maintains a current knowledge of Federal and State legislation, legislative initiatives, and regulations that may impact Hoosier Healthwise, HIP, or the Hoosier Care Connect program.	3-5 years of experience in Project Management. Experience with operations, program policy development, program implementation, contract compliance, and program assessments are required. Project development experience from inception to deployment is strongly encouraged. Demonstrated capability in managing multi-task contracts and/or subcontracts of various types and complexity is also strongly encouraged.	4-Year Bachelor's Degree	None	\$ _____	_____	_____
Operations Supervisor	4.11	Directs the activities of member services, Helpline telephone performance, member education and member materials development, approval and distribution. Serves as the primary interface with FSSA, the State's Fiscal Agent, and MCEs regarding such issues as member enrollment, disenrollment, and eligibility. Provides orientation and ongoing training for Helpline Representatives.	2 - 4 years of experience in managing Tier I and Tier II call center functions for a health care-related organization. Experience with Social Services and State regulations. Must be able to perform in fast-paced, deadline and detail-oriented work environment and must successfully execute on many complex tasks simultaneously	4-Year Bachelor's Degree or equivalent work experience	None	\$ _____	_____	_____

Information Systems Coordinator	4.11	Oversees the database and phone systems and serve as a liaison between the Contractor and the State's other contractors regarding data transmission interface, phone connectivity, HIPAA requirements, reporting and data management issues.	2 - 4 years' experience in an Information Technology role. Experience with phone switches, servers, fire walls, PCs, printers and fax machines. Ability to troubleshoot and maintain hardware as well as phone systems and networks. Strong coordination skills to facilitate relationships with corporate personnel as well as outside vendors.	4-Year Bachelor's Degree or equivalent work experience	None	\$			
Quality and Training Coordinator	4.11	Investigates and coordinates responses to resolve member and provider grievances against contractor and interfaces with FSSA Hearings and Appeals Office. Leads the quality improvement efforts and provides an orientation and ongoing training for Helpline Representatives.	3 - 5 years of quality and/or professional development experience for a health care-related organization. Demonstrate strong analytical/statistical skills. Ability to work with staff using multiple training techniques and styles.	4-Year Bachelor's Degree or equivalent work experience	None	\$			

**Instructions:**

Under the section labeled, "Other Staff HOURLY Pricing," please provide the Positions by title of all other staff BESIDES required staff included in your staffing plan. Please provide a position description, minimum work experience required, and any degree or special certification needed for the position. Next, provide the HOURLY Wage Rate Per Position for each position. This is NOT the bill rate for the position; it is the employee's hourly pay, assuming regular 40-hour work weeks and 2080 total hours worked per year. Do NOT include the cost of benefits or other indirect expenses. Next, please provide the associated Administrative Overhead (%), as a percentage of the HOURLY Wage Rate Per Position. The HOURLY Wage Rate Per Position and Administrative Overhead (%) are combined into a Total HOURLY Cost Per Position which will populate automatically. Note, the Total HOURLY Cost Per Position will feed through to all relevant tasks where a Position specification is required.

**Other Staff HOURLY Pricing**

Position	Position Description	Minimum Work Experience Required	Degree(s) Required	Certifications Required	Year 1 Cost		
					HOURLY Wage Rate Per Position	Administrative Overhead (%)	Total HOURLY Cost Per Position
<i>Example - Helpline Representative I</i>	<i>Provides program-specific information and managed care education to members.</i>	<i>Experience working courteously and effectively with individuals across varying backgrounds and languages; experience with data entry.</i>	<i>2-Year Associate's Degree</i>	<i>None</i>	\$ _____	_____	_____
<i>Helpline Representative</i>	Responds to phone and chat inquiries using standard technology. Provides information to assist caller in selecting health plan and provider. Uses computerized system for tracking, information gathering and/or troubleshooting.	Minimum of 6 months of customer service experience. Must have excellent interpersonal skills and the ability to organize simultaneous tasks.	High School Diploma or equivalent	None	\$ _____	_____	_____
<i>Helpline Representative - Bilingual (Spanish)</i>	Responds to phone and chat inquiries using standard technology. Provides information to assist caller in selecting health plan and provider. Uses computerized system for tracking, information gathering and/or troubleshooting.	Minimum of 6 months of customer service experience. Must have excellent interpersonal skills and the ability to organize simultaneous tasks. Spanish fluency is required.	High School Diploma or equivalent	None	\$ _____	_____	_____
<i>Helpline Representative - Bilingual (Burmese)</i>	Responds to phone and chat inquiries using standard technology. Provides information to assist caller in selecting health plan and provider. Uses computerized system for tracking, information gathering and/or troubleshooting.	Minimum of 6 months of customer service experience. Must have excellent interpersonal skills and the ability to organize simultaneous tasks. Burmese fluency is required.	High School Diploma or equivalent	None	\$ _____	_____	_____
<i>Human Capital Specialist</i>	Provides human resources support including company policies, recruiting, onboarding, providing employment law expertise, and solving employee relations problems.	3 years Human Capital Generalist experience. Ability to manage high level confidentiality and experience handling PII and PHI. Advanced knowledge of human capital practices, techniques and standards.	4-Year Bachelor's Degree	None	\$ _____	_____	_____
<i>Administrative Specialist</i>	Responds to written inquiries with accurate and thorough responses, ensuring correspondence is HIPAA compliant. Reviews information for a facilitated enrollment to ensure accuracy. Performs clerical functions as needed.	Strong written and verbal communication skills. Ability to perform in fast-paced environment.	2-Year Associate's Degree	None	\$ _____	_____	_____
<i>Finance and Accounting Manager</i>	Performs all project finance functions. Coordinates with Project Management to develop operational productivity analysis and tracking of metrics. Prepares project financial forecasts and tracks performance.	5 years of related experience. Strong analytical and financial skills.	4-Year Bachelor's Degree	None	\$ _____	_____	_____



[illegible]

## Helpline Services

Maximus Health Services

Please Complete Yellow Shaded Regions

Under the section labeled, "Helpline Services Assumptions" please provide your Fixed Annual Price Increase percentage - this drives pricing changes for subsequent contract years. Under the section labeled "Helpline Services Annual Contract Costs" there is no response necessary. The cells in this table will populate automatically based off of the "Helpline Services Assumptions" and the "Proposed Year 1 Pricing". Under the section labeled "Helpline Services Monthly Cost Per Call," please provide the Proposed Year 1 Pricing per each call in each call volume band. Your pricing must go to the cent level. Note that Years 2 - 6 will populate automatically based on the Proposed Year 1 Pricing. Under the section labeled "Helpline Position FTE Volume" please provide the position and number of FTEs that will be needed at call volumes of twenty thousand, thirty-five thousand, and fifty thousand. You may select from a drop-down menu pre-populated with staff from the "Required Staff" and "Other Staff" tabs.

Fixed Annual Price Increase percentage	0.7%
Expected Monthly Call Volume	
Year 1 Baseline Cost	

Total Proposed Year 1 Cost	\$	
Year 2 Cost		
Year 3 Cost		
Year 4 Cost		
Year 5 Cost (Optional Extension)		
Year 6 Cost (Optional Extension)		

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Position	Total Number of FTEs at 20,000 Calls	Total Number of FTEs at 35,000 Calls	Total Number of FTEs at 50,000 Calls
Helpline Representative			
Helpline Representative - Bilingual (Spanish)			
Helpline Representative - Bilingual (Burmese)			
Total			

State of Indiana, Enrollment Broker Services RFP 21-2059  
Attachment G - Enrollment Broker Services Cost Proposal  
Live Chat Services

Respondent Name:

Maximus Health Services
Please Complete Yellow Shaded Regions

Instructions:

Under the section labeled, "Live Chat Services Assumptions" please provide your Fixed Annual Price Increase percentage - this drives pricing changes for subsequent contract years. Under the section labeled, "Live Chat Services Costs" please provide your one-time implementation fee for each of the three Indiana Health Plans. Please note that the "Total Proposed Year 1 Pricing" will only take into account HIP's live chat implementation fee as it is the only plan that currently has an active live chat. Next, please provide the Proposed Year 1 Pricing for the chat price per chat in each live chat volume band. Your pricing must go to the cent level. Note that Years 2-6 will populate automatically based on the Proposed Year 1 Pricing.

Live Chat Services Assumptions

Fixed Annual Price Increase percentage	3.2%
Expected Monthly Chat Volume (<5 mins.)	465
Expected Monthly Chat Volume (5+ mins.)	335
Year 1 Baseline Cost	\$55,728

Live Chat Services Costs

	Hoosier Healthwise	HIP	Hoosier Care Connect
One-Time Implementation Fee (HIP)	\$		\$
Proposed Year 1 Pricing (<5 mins.) per Chat	\$		
Proposed Year 1 Pricing (5+ mins.) per Chat			
Total Proposed Year 1 Pricing			
Total Proposed Year 2 Pricing			
Total Proposed Year 3 Pricing			
Total Proposed Year 4 Pricing	\$		
Total Proposed Year 5 Pricing (Optional Extension)	\$		
Total Proposed Year 6 Pricing (Optional Extension)	\$		

**Instructions**

Under the section labeled, "Printed Material Assumptions" please provide your Fixed Annual Price Increase percentage - this drives pricing changes for subsequent contract years. Under the section labeled, "Printing Annual Contract Costs" there is no response necessary. The cells in this table will populate automatically based off of the "Printed Material Assumptions" and the "Proposed Year 1 Pricing". Under the section labeled "Expected Monthly Volumes for Printed Material" there is no response necessary. The information contained in this section is based on the State's expected volumes for various printed materials. Under the section labeled "Printed Material Proposed Price Per Unit By Monthly Volume Band Detail," please provide the Proposed Year 1 Pricing for each monthly volume band of specified printed material. Your pricing must go to the tenth of a cent level. Postage will be billed separately at cost. All other printing and mailing costs must be inclusive in the pricing provided below. Note that Years 2 - 6 will populate automatically based on the Proposed Year 1 Pricing.

**Printed Material Assumptions**

Fixed Annual Price Increase percentage	2.4%
Year 1 Baseline Cost	

**Printing Annual Contract Costs**

Total Proposed Year 1 Cost	\$
Year 2 Cost	\$
Year 3 Cost	\$
Year 4 Cost	\$
Year 5 Cost (Optional Extension)	\$
Year 6 Cost (Optional Extension)	\$

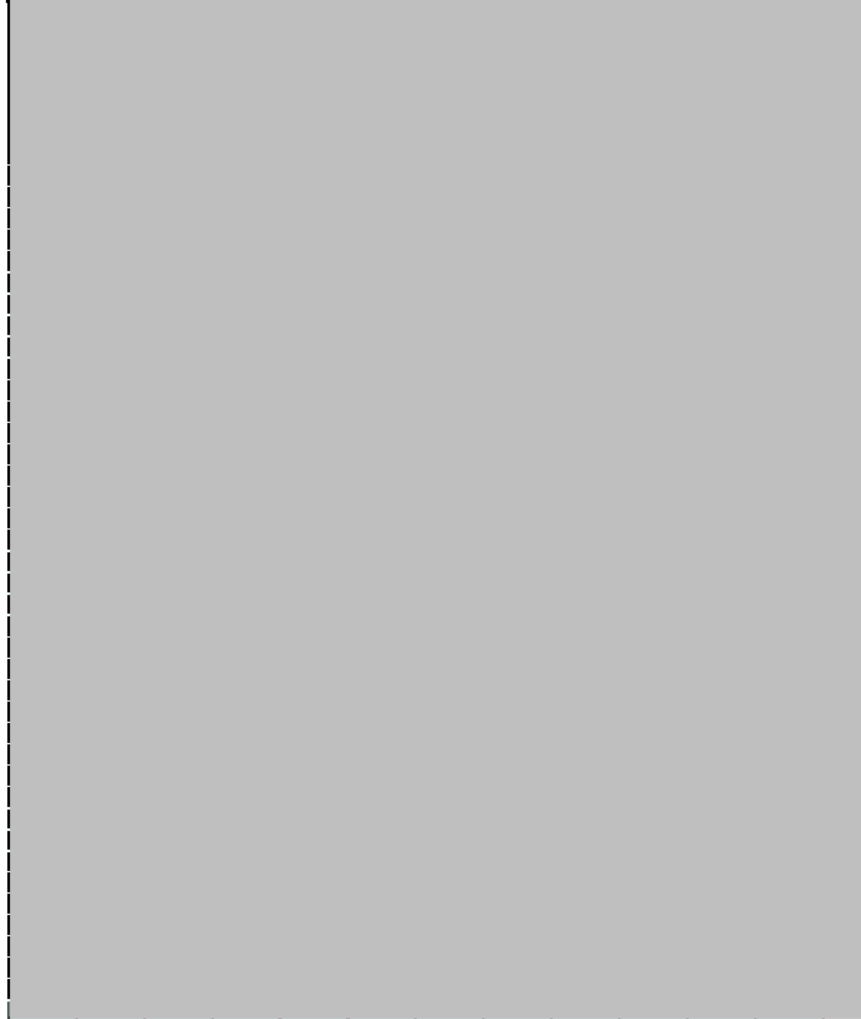
**Expected Monthly Volumes for Printed Material**

	Expected Monthly Volume
Postcards	24,000
8.5 in. X 11 in. Sheet, Single-Sided, B&W	-
8.5 in. X 11 in. Sheet Single-Sided Color	-
8.5 in. X 11 in. Sheet, Double-Sided, B&W	-
8.5 in. X 11 in. Sheet, Double-Sided, Color	-
Bifold Brochure 1-Sheet Double-Sided Flat Size 8.5 in. x 11 in. B&W	-
Bifold Brochure 1-Sheet, Double-Sided, Flat Size 8.5 in. x 11 in., Color	-
Trifold Brochure 1-Sheet, Double-Sided, Flat Size 8.5 in. x 11 in., B&W	2,000
Trifold Brochure 1-Sheet Double-Sided Flat Size 8.5 in. x 11 in. Color	-
Standard #10 Envelope (including stuffing)	2,000
Booklet, 4-10 Pages, Double-Sided, Booklet Size 5.5 in. x 11 in., Saddle Stitch Binding, B&W	-
Booklet, 11-20 Pages, Double-Sided, Booklet Size 5.5 in. x 8.5 in., Saddle Stitch Binding, B&W	-
Booklet, 21-30 Pages, Double-Sided, Booklet Size 5.5 in. x 8.5 in., Saddle Stitch Binding, B&W	-
Booklet, 31-40 Pages, Double-Sided, Booklet Size 5.5 in. x 8.5 in., Saddle Stitch Binding, B&W	-
Booklet, 41-50 Pages, Double-Sided, Booklet Size 5.5 in. x 8.5 in., Saddle Stitch Binding, B&W	-
Booklet, >50 Pages, Double-Sided, Booklet Size 5.5 in. x 8.5 in., Saddle Stitch Binding, B&W	-
Booklet, 4-10 Pages, Double-Sided, Booklet Size 5.5 in. x 8.5 in., Saddle Stitch Binding, Color	-
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Booklet, >50 Pages, Double-Sided, Booklet Size 5.5 in. x 8.5 in., Saddle Stitch Binding, Color	-
Booklet, 4-10 Pages, Double-Sided, Booklet Size 8.5 in. x 11 in., Saddle Stitch Binding, B&W	-
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Booklet, 4-10 Pages, Double-Sided, Booklet Size 8.5 in. x 11 in., Saddle Stitch Binding, Color	-
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Booklet >50 Pages Double-Sided Booklet Size 8.5 in. x 11 in. Saddle Stitch Binding Color	-

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for  
Stitch Binding, Color  
x 8.5 in., Saddle Stitch Binding, Color  
Booklet Size 5.5 in. x 8.5 in., Saddle Stitch Binding, Color  
Double-Sided, Booklet Size 5.5 in. x 8.5 in., Saddle Stitch Binding, Color  
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Booklet, >50 Pages, Double-Sided, Booklet Size 5.5 in. x 8.5 in., Saddle Stitch Binding, Color





## Information Systems

Please Complete Yellow Shaded Regions

### Information Systems Operations Detail

Proposed Operations Cost in Year 1	\$
Year 2 Cost	\$
Year 3 Cost	\$
Year 4 Cost	\$
Year 5 Cost (Optional Extension)	\$
Year 6 Cost (Optional Extension)	\$

### Proposed Year 1 Annual Hardware, Software, and Ancillary Cost Details

[illegible]

Respondent Name:

Maximus Health Services
Please Complete Yellow Shaded Regions

Instructions:

Under the section labeled, "Other Tasks Assumptions" please provide your Fixed Annual Price Increase percentage - this drives pricing changes for subsequent contract years. Under the section labeled "Other Tasks Staffing Detail," please detail the positions involved in performing any other tasks related to executing the Scope of Work and also provide Expected Number of Hours required MONTHLY to Complete Task for each position. Three positions from the "Required Staff" tab are already pre-populated, but are not required entries. You may choose to include other positions from a drop-down menu pre-populated from the "Required Staff" and "Other Staff" tabs. If you select additional positions from the drop-down menu, make sure to include information regarding the function under the "Task(s)" column. The Hourly Rate and Total Price for Year 1 by position will calculate automatically and roll up into the Proposed Staffing Cost in Year 1. Note that Years 2 - 6 will populate automatically based on the Proposed Staffing Cost in Year 1.

Other Tasks Assumptions

Fixed Annual Price Increase	3.6%
Year 1 Baseline Cost	

Other Tasks Staffing Detail

Total Proposed Year 1 Cost	\$
Year 2 Cost	\$
Year 3 Cost	\$
Year 4 Cost	\$
Year 5 Cost (Optional Extension)	\$
Year 6 Cost (Optional Extension)	\$

Task(s)	Position	Expected Number of Hours required MONTHLY to Complete Task	Proposed Year 1 Cost	
			HOURLY Rate (paid by the State)	Total Price
Contract Management	Project Manager			
Operations Management	Operations Supervisor			
Quality and Training Coordination	Quality and Training Coordinator			
Human Capital Support	Human Capital Specialist			
Finance and Accounting Support	Finance and Accounting Manager			
HCC Member Outreach	Hoosier Care Connect Liaison			
Executive Oversight	Vice President - Operations			
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
			\$ -	\$ -
Total			\$ -	\$ -